

# TANNER LONG

## EDUCATION

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- The University of Texas at Austin** | Bachelor of Arts, Government | Minor: History      Fall 2013 – Spring 2016
- The University of Texas at Arlington** | Bachelor of Arts, Political Science  
University Honor Roll at The University of Texas at Arlington      Fall 2012 – Spring 2013

## WORK EXPERIENCE

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- Texas REALTORS®** | Austin, Texas  
*Legislative Affairs Manager*      February 2017 – Present
- Analyze and track legislation and other legislative activity using Telicon and TLO
  - Draft legislation, policy papers, summaries, and letters of support for bills in the Texas Legislature
  - Monitor, cover, and report on legislative and agency hearings affecting issues of the association
  - Research and study issues including property taxes, K-12 and higher education, the Sunset Commission, et al.

- Oracle Corporation** | Austin, Texas  
*Business Development Consultant*      July 2016 – January 2017
- Developed quarterly sales pipeline and generated revenue using warm and cold-calling methodologies
  - Collaborated with the virtual sales team on account strategy and results
  - Generated product demand utilizing targeted campaigns to potential and existing customers

- The Office of Governmental Relations at The University of Texas System** | Austin, Texas  
*Student Associate*      September 2015 – July 2016
- Researched higher education policy including tuition costs, fee increases, and first-year student demographics
  - Analyzed and summarized numerous bills in the Texas Legislature for distribution to executive leadership
  - Drafted policy-specific papers for executive leadership and other staff members

- Texas Business Leadership Council** | Austin, Texas  
*Intern*      January 2015 – June 2015
- Tracked several bills in the Texas Legislature for a public policy firm relating to higher education and K-12 education
  - Maintained and updated spreadsheets with bill information, current bill status, and bill location
  - Researched and crafted organizational operation summaries about 20 similar peer organizations

- The Office of State Representative Eddie Rodriguez** | Austin, Texas  
*Legislative Aide*      January 2014 – May 2014
- Conducted legislative research on a wide variety of topics including affordability, voter IDs, and city issues
  - Maintained constant contact with constituents, other legislative offices, and state agencies
  - Attended and summarized policy meetings and committee hearings for chief of staff and legislative director
  - Summarized previous bills and resolutions using TLIS and TLO

## LEADERSHIP AND ACTIVITIES

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- Travis County Democratic Party**  
*Chair of Precinct 329*      August 2017 – Present
- Maintain contact with and organize Democratic voters in the precinct
  - Meet monthly as a member of the County Executive Committee to discuss innovative ways to engage voters

- Austin Young Chamber of Commerce**  
*Member of the Economic Development Committee*      May 2017 – Present
- Meet monthly to discuss economic development related topics concerning Austin and the State of Texas

- Texas Exes (Austin Chapter)**  
*Membership and Advocacy Chair*      September 2016 – Present
- Attend monthly board meetings to deliberate about fundraising opportunities for scholarships to UT
  - Volunteer at local events hosted by the Austin Chapter of Texas Exes

- Austin ISD Budget Stabilization Task Force**  
*Appointed Community Member*      July 2018 – January 2019
- Developed a list of recommendations and strategies to combat the \$30 million AISD budget deficit
  - Met with parents, AISD teachers and staff to discuss teacher pay, contracting, programs, and other issues