

# TANNER LONG

## EDUCATION

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**The University of Texas at Austin** | Bachelor of Arts, Government | Minor: History      Fall 2013 – Spring 2016  
**The University of Texas at Arlington** | Bachelor of Arts, Political Science  
University Honor Roll at The University of Texas at Arlington      Fall 2012 – Spring 2013

## WORK EXPERIENCE

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**Texas REALTORS®** | Austin, Texas  
*Legislative Affairs Manager*      February 2017 – Present

Analyze and track legislation and other legislative activity using Telicon and TLO  
Draft legislation, policy papers, summaries, and letters of support for bills in the Texas Legislature  
Monitor, cover, and report on legislative and agency hearings affecting issues of the association  
Research and study issues including property taxes, K-12 and higher education, the Sunset Commission, et al.

**Oracle Corporation** | Austin, Texas  
*Business Development Consultant*      July 2016 – January 2017

Developed quarterly sales pipeline and generated revenue using warm and cold-calling methodologies  
Collaborated with the virtual sales team on account strategy and results  
Generated product demand utilizing targeted campaigns to potential and existing customers

**The Office of Governmental Relations at The University of Texas System** | Austin, Texas  
*Student Associate*      September 2015 – July 2016

Researched higher education policy including tuition costs, fee increases, and first-year student demographics  
Analyzed and summarized numerous bills in the Texas Legislature for distribution to executive leadership  
Drafted policy-specific papers for executive leadership and other staff members

**Texas Business Leadership Council** | Austin, Texas  
*Intern*      January 2015 – June 2015

Tracked several bills in the Texas Legislature for a public policy firm relating to higher education and K-12 education  
Maintained and updated spreadsheets with bill information, current bill status, and bill location  
Researched and crafted organizational operation summaries about 20 similar peer organizations

**The Office of State Representative Eddie Rodriguez** | Austin, Texas  
*Legislative Aide*      January 2014 – May 2014

Conducted legislative research on a wide variety of topics including affordability, voter IDs, and city issues  
Maintained constant contact with constituents, other legislative offices, and state agencies  
Attended and summarized policy meetings and committee hearings for chief of staff and legislative director  
Summarized previous bills and resolutions using TLIS and TLO

## LEADERSHIP AND ACTIVITIES

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**Downtown Austin Neighborhood Association**  
*Director*      January 2019 – Present

Promote civic activism among downtown residents, and support pedestrian-oriented development policies

**Austin Young Chamber of Commerce**  
*Member of the Economic Development Committee*      May 2017 – Present

Meet monthly to discuss economic development related topics concerning Austin and the State of Texas

**Texas Exes (Austin Chapter)**  
*Membership Director/ Advocacy Director*      September 2016 – Present

Attend monthly board meetings to deliberate about fundraising opportunities for scholarships to UT  
Volunteer at local events hosted by the Austin Chapter of Texas Exes

**Austin ISD Budget Stabilization Task Force**  
*Appointed Community Member*      July 2018 – January 2019

Developed a list of recommendations and strategies to combat the \$30 million AISD budget deficit  
Met with parents, AISD teachers and staff to discuss teacher pay, contracting, programs, and other issues